



MISSION

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# FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01	01 2007 MM/DD/YY	AND ENDING	12 31 07	
A. REGIS	TRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: FIRST FO	unders Secu	rities Tv	OFFICIAL I	JSE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. B	ox No.)	FIRM I	D. NO.
4890 W. Kennedy	Blud Sur (No. and Street)	AL 220		
TAMPA	FL		33609	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PERS			REPORT 22 5-1025 (Area Code - Telep	phone Number)
B. ACCOU	INTANT IDENTIFI	CATION		
INDEPENDENT PUBLIC ACCOUNTANT whos	se opinion is contained in	n this Report*		<del></del> _
Crowe Chiz	ex + Con	npany	uc	•
(Na	me – if individual, state last, f	irst, middle name)		
101 E. Kinnedy Blu	d Suite 12	50 TA	nPA FL	3360
(Address)  CHECK ONE:	(City)	(Stat	PROCESSE	p Code)
Certified Public Accountant		4	MAR 2 1 2008	
☐ Public Accountant		$\mathcal{Y}$	THOMSON	
☐ Accountant not resident in United S	States or any of its posse	essions.	FINANCIAL	
FO	R OFFICIAL USE O	NLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

2) 2 S

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR, AFFIRMATION

I,	Sharrh D, HALLAY, swear (or affirm) that, to the best of
my kno	whedge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	11st Founders Secritics Inc., as
of	Dec. 3), 2007, are true and correct. I further swear (or affirm) that
	the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
	ed solely as that of a customer, except as follows:
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	n/a
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	······································
	Shan O, Hallas
	Signature  President
	Parish. 2
	<u> FISIOENT</u>
٨	Title
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	danni (asavas Idarmi Casanas
7	Notary Public Commission # DD613847
	Fyrires November 14, 2010
This re	port ** contains (check all applicable 60 espinant Troy Fam - Insurance, Inc. 800-305-7019
	Facing Page.
	Statement of Financial Condition.  Statement of Income (Loss).
	Statement of Changes in Financial Condition.
	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	Computation of Net Capital.
□ (h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
☐ (i)	Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
□ (j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
_ "	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
⊔ (k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
	consolidation. An Oath or Affirmation.
` ´	All Oath of Affirmation.  A copy of the SIPC Supplemental Report.
	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### FIRST FOUNDERS SECURITIES, INC.

#### FINANCIAL STATEMENTS

December 31, 2007

### FIRST FOUNDERS SECURITIES, INC. Tampa, Florida

#### FINANCIAL STATEMENTS December 31, 2007

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Crowe Chizek and Company LLC Member Horwath International

#### REPORT OF INDEPENDENT AUDITORS

To the Stockholder of First Founders Securities, Inc.

We have audited the accompanying statement of financial condition of First Founders Securities, Inc. as of December 31, 2007, and the related statements of operations, stockholder's equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Founders Securities, Inc. at December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Crown Chapite and Copy LLC

Crowe Chizek and Company LLC

Tampa, Florida February 26, 2008

#### FIRST FOUNDERS SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION December 31, 2007

ASSETS		
Cash	\$	52,357
Commissions Receivable		52,456
Prepaid expenses		30,707
Deferred tax asset (Note 2)		22,015
Property and equipment, less accumulated depreciation (Note 3)		8,168
Variable annuity investment (Note 4)	<del></del>	107,671
	<u>\$</u>	273,374
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities		
Accounts payable and accrued expenses (Note 6)	\$	17,197
Deferred revenue		1,602
Commissions payable		58,832
Note payable (Note 5)		18,534
Other current liabilities		4,753
Total liabilities		100,918
STOCKHOLDER'S EQUITY		
Common stock, \$1 par, 7,000 shares authorized,		
100 issued and outstanding		100
Additional paid-in capital		279,967
Retained deficit	_	(107,611)
Total stockholder's equity		172,456
	<u>\$</u>	273,374

#### FIRST FOUNDERS SECURITIES, INC. STATEMENT OF OPERATIONS Year ended December 31, 2007

Revenues	
Commissions	\$ 2,056,760
Other income	174,915
Total revenues	2,231,675
	<b>1,</b> 1, 1, 1, 1
Expenses	
Commissions	1,734,518
Employee compensation and payroll taxes	145,160
Insurance	90,288
Advertising and promotions	73,009
Travel and entertainment	55,949
Licenses and permits	48,733
Professional fees	45,817
Rent and utilities	29,735
Office expense	16,194
Computer support	9,478
Contract labor	6,048
Depreciation	2,610
Education and seminars	2,042
Bank service fees	734
Other taxes	391
Other	4,528
Total expenses	2,265,234
Loss before income taxes	(33,559)
Income tax expense (Note 2)	
Net loss	\$ (33,559)

## FIRST FOUNDERS SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY Year ended December 31, 2007

	<u>Commo</u> <u>Shares</u>	 ock nount	Additional Paid-in <u>Capital</u>	I	Retained <u>Deficit</u>		Total ckholder's <u>Equity</u>
Balance January 1, 2007	100	\$ 100	\$ 279,967	\$	(74,052)	\$	206,015
Net loss		 	·	_	(33,559)		(33,559)
Balance December 31, 2007	100	\$ 100	\$ 279,967	<u>\$</u>	(107,611)	<u>\$</u>	172,456

#### FIRST FOUNDERS SECURITIES, INC. STATEMENT OF CASH FLOWS Year ended December 31, 2007

Cash flows from operating activities		
Net loss	\$	(33,559)
Adjustments to reconcile net loss to net cash		
provided by operating activities		
Depreciation		2,610
Increase in value of variable annuity investment		(3,521)
Decrease (increase) in		
Commissions receivable		(16,525)
Due from brokers		3,967
Other receivables		177
Prepaid expenses		58,024
Increase (decrease) in		
Accounts payable and accrued expenses		2,293
Commissions payable		(12,482)
Deferred revenue		1,602
Reserve for policy cancellations		4,753
Net cash provided by operating activities		7,339
Cash flows from investing activities		(226)
Purchase of property and equipment		
Net cash used by investing activities		(226)
Cash flows from financing activities		
Repayments of note payable		(38,960)
Net cash used by financing activities		(38,960)
Net change in cash		(31,847)
Cash at beginning of year		84,204
Cash at end of year	\$	52,357
SUPPLEMENTAL DISCLOSURES:		
Amounts paid in cash for	_	
Interest	<u>\$</u>	2,605
NONCASH FINANCING ACTIVITIES:		
Costs of assets acquired by incurring debt	\$	44,588

#### FIRST FOUNDERS SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2007

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

<u>Business Activity</u>: In 2007, Equity Leadership Securities Group, Inc. changed its name to First Founders Securities, Inc. (the Company), a Florida corporation, is a limited business broker-dealer registered with the Securities and Exchange Commission (SEC) and a member of the Financial Industry Regulatory Authority (FINRA). The Company engages in the distribution of variable insurance products and mutual funds through its network of nationwide brokers.

<u>Management Estimates</u>: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

<u>Revenue Recognition</u>: Commission revenues on variable life insurance policies are recognized when the policy is issued. Commission revenues on variable annuities are recorded upon issue date.

Income Taxes: The Company utilizes SFAS No. 109, Accounting for Income Taxes, which requires an asset and liability approach to financial accounting and reporting for income taxes. The difference between the financial statement and tax basis of assets and liabilities is determined annually. Deferred income tax assets and liabilities are computed for those differences that have future tax consequences using the currently enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will more likely than not be realized. Income tax expense is the current tax payable or refundable for the period plus or minus the net change in the deferred tax assets or liabilities.

<u>Property and Equipment</u>: Property and equipment are stated at cost. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets.

<u>Other Income</u>: The Company passes along a portion of the cost of errors and omissions insurance and regulatory licenses and fees to its brokers. Reimbursements are recorded as other income.

#### FIRST FOUNDERS SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2007

#### **NOTE 2 - INCOME TAXES**

At December 31, 2007, the Company had a deferred tax asset of \$22,015 from federal net operating loss carryforwards of \$123,545. The Company did not have an income tax expense during the year ended December 31, 2007.

The net operating losses to be carried forward against future taxable income are as follows:

2024	\$ 92,116
2025	22,321
2026	9,108
	¢ 122 545

#### NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment consists of:

Furniture and fixtures	\$ 2,117
Office equipment	11,600
• •	13,717
Less: Accumulated depreciation	5,549
	\$ 8,168

#### NOTE 4 - VARIABLE ANNUITY INVESTMENT

The Company owns a deferred variable annuity policy on the life of its stockholder with a scheduled annuity benefit date of August 1, 2039. The policy is subject to administrative and mortality fees, premium taxes, and a surrender charge if liquidated prior to the policy's tenth year. Earnings are reinvested and are not taxable until distribution. The annuity is reflected in the statement of financial position at net realizable value.

#### FIRST FOUNDERS SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2007

#### **NOTE 5 - NOTE PAYABLE**

The Company financed the cost of its errors and omissions insurance with a note that is payable in nine monthly installments and has an effective interest rate of 11.45% on December 31, 2007. Interest expense on the note totaled \$2,605 for the year ended December 31, 2007.

#### **NOTE 6 - RELATED PARTY TRANSACTIONS**

The Company has an agreement with two related entities for the reimbursement of the cost of office space and other operating expenses. For the year ended December 31, 2007 the statement of operations includes rent expense of \$20,400 and other operating expenses of \$25,069 with respect to this agreement. At December 31, 2007, the Company owed these related entities \$1,601. This amount is included in accounts payable at December 31, 2007.

#### **NOTE 7 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$102,756. The required minimum net capital was \$6,728 as of December 31, 2007. The Company's net capital ratio was .98% at December 31, 2007.



#### FIRST FOUNDERS SECURITIES, INC.

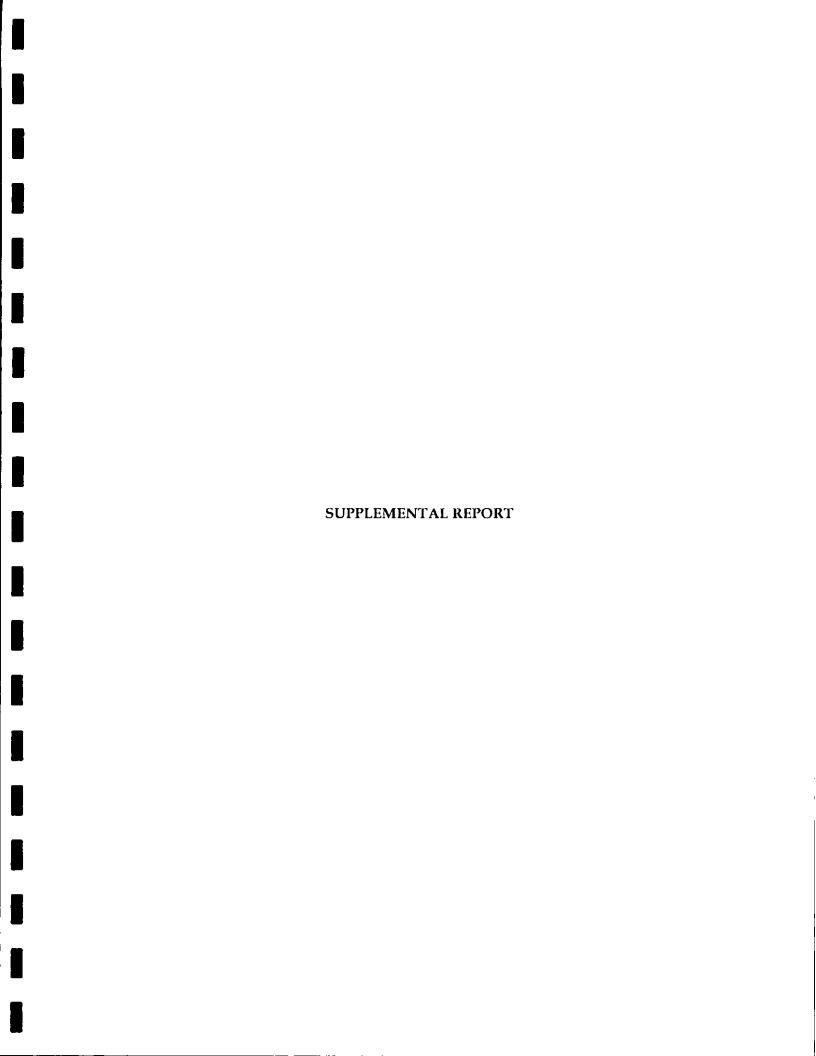
#### SCHEDULE I COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15C3-1 December 31, 2007

Total ownership equity	\$	172,456
Deduct Nonallowable assets		69,162
Net capital before haircuts on securities positions		103,294
Deduct Investment securities haircuts Variable annuity investment	_	538
Net capital	<u>\$</u>	102,756
Aggregate indebtedness	<u>\$</u>	100,918
Ratio of aggregate indebtedness to net capital	_	<u>98</u> %
No material difference exists between the amounts above and the amounts as re Company's unaudited Focus Report as of December 31, 2007.	porte	ed in the

#### FIRST FOUNDERS SECURITIES, INC.

#### SCHEDULE II STATEMENT PURSUANT TO RULE 15C3-3 December 31, 2007

First Founders Securities, Inc. (the "Company") is not required to compute the Reserve Requirements or include Information Relating to the Possession or Control Requirements pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934 (the "Rule"), in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(1) of the Rule.





Crowe Chizek and Company LLC
Member Horwath International

### INDEPENDENT AUDITORS' AUDIT REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5 OF THE SECURITIES EXCANGE ACT OF 1934

To the Stockholder of First Founders Securities, Inc.

In planning and performing our audit of the financial statements of First Founders Securities, Inc. (the Company), as of and for the year ended December 31, 2007 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financing reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing an opinion on the financial statements and supplemental schedules, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or a combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs, and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we considered to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Crewe Chigile at Copany LLC

Crowe Chizek and Company LLC

Tampa, Florida February 26, 2008

**END**